

How to Thrive as a New Associate

What it took to be a great student is not what it takes to be a great attorney at your firm. There is a passivity pandemic occurring where many junior associates are failing to take ownership and thrive. This training will help move your new associates from a school mentality to a proactive service mentality

This interactive 90-minute workshop will help them master time management skills, cultivate a client service attitude and develop an ownership mindset. In addition, they will identify specific areas of growth to become valuable team contributors.

During the workshop, participants will:

- Gain insights into the 5 biggest mistakes junior attorneys make and how to avoid them
- Learn a framework for delivering outstanding work that includes Preparing, Anticipating, Initiating, and Never assuming
- Master the “How To’s” for being proactive and client-service focused
- Learn specific steps for communicating and building trusted relationships with clients and colleagues
- Gain insights from supervising attorneys as to what they expect from new lawyers
- Develop strategies for overcoming perfectionism, overthinking, and procrastination

Participants will receive a workbook with resources including a Career Action Plan for setting and achieving goals for their first year of practice

